

iGrafx® Partner Program

iGrafx® Business Partner

iGrafx® Silver Business Partner

iGrafx® Gold Business Partner

iGrafx® Platinum Solution Partner



iGrafx Business Partner

Partner conditions:

To qualify for the iGrafx Business Package, you must be a registered iGrafx Business Partner and meet the following obligations:
 Attain Business Partner revenue level,
 All iGrafx products used by the partner must have a valid maintenance contract that covers the duration of the partnership.

iGrafx Business Package:	Contents: <ul style="list-style-type: none"> • 2 days iGrafx FlowCharter Training – for up to 8 peoples (including familiarisation with the product suite and 1 iGrafx FlowCharter training manual per participant) • 1 iGrafx FlowCharter Licence • 1 iGrafx FlowCharter Maintenance (2 years) 	Price on application
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Meeting the above conditions qualifies you as a Business partner with the following benefits:

Procurement terms:

For the duration of the Contract iGrafx guarantees the partner preferential conditions for the procurement of iGrafx solutions or services . These conditions are valid for personal as well as for resale.

Sales & Support:

- Information via e-newsletter
- Free access to the iGrafx FAQ-knowledge database
- Free telephone product support
- Free telephone pre-sales support

Marketing:

- Official iGrafx Business Partner Certification
- Assistance with Marketing collateral
- Partner profile published incl. Logo on the iGrafx webpage
- Use of the iGrafx Logo and the iGrafx Business Partner Logo

iGrafx Silver Business Partner

Partner conditions:

To qualify for the iGrafx Silver Business Package, you must be a registered iGrafx Business Partner and meet the following obligations:
 Attained Silver Partner revenue level,
 All iGrafx products used by the partner must have a valid maintenance contract that covers the duration of the partnership.

iGrafx Silver Business Package:	Contents: <ul style="list-style-type: none"> • 2½ days iGrafx Process Training – for up to 8 persons (including familiarisation with the product suite and 1 iGrafx Process training manual per participant) • 1 iGrafx Process Licence • 1 iGrafx Process Maintenance (2 years) 	Price on application
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Meeting the above conditions qualifies you as a Business partner with the following benefits:

Procurement terms:

For the duration of the Contract iGrafx guarantees the partner preferential conditions for the procurement of iGrafx solutions or services . These conditions are valid for personal use as well as for resale.

Sales & Support:

- Information via e-newsletter
- Free access to the iGrafx FAQ-knowledge database
- Free telephone product support
- Free telephone pre-sales support
- Corporate representation with your customer's
- Support from the iGrafx Account Management team

Marketing:

- Official iGrafx Silver Business Partner-Certification
- Assistance with Marketing collateral
- Marketing exhibitions: Texts, Product logo, graphical material as well as customer related case studies and success stories
- Short company profiles incl. Logo on the iGrafx webpage
- Use of the iGrafx Logo and the iGrafx Silver Business Partner Logo

iGrafx Gold Business Partner

Partner conditions:

To qualify for the iGrafx Gold Business Package, you must be a registered iGrafx Business Partner and meet the following obligations:

Attain Gold Business Partner revenue level,

All iGrafx products used by the partner must have a valid maintenance contract that covers the duration of the partnership.

iGrafx Gold Business Package:	Contents: <ul style="list-style-type: none"> • 2½ days iGrafx Process Training – for up to 5 persons (including Process Central and Enterprise Modeler Introduction and 1 iGrafx Process training manual per participant) • 1 iGrafx Small Business Edition (including 1 iGrafx Process Central + 1 Process + 4 FlowCharter + 5 Viewer Plus) • 1 iGrafx Small Business Edition Maintenance (2 years) (including 1 iGrafx Process Central Maintenance + 1 Process Maintenance + 4 FlowCharter Maintenance + 5 Viewer Plus Maintenance) • 1 iGrafx Enterprise Modeler Licence 	Price on application
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Meeting the above conditions qualifies you as a Business partner with the following benefits:

Procurement terms:

For the duration of the Contract, iGrafx guarantees the partner preferential conditions for the procurement of iGrafx solutions or services . These conditions are valid for personal use as well as for resale.

Sales & Support:

- Information via e-newsletter
- Free telephone product support
- Free telephone pre-sales support as well as after-sales support
- Corporate representation with your customers
- Support of the iGrafx Account Management team
- Assistance with referees and qualified personnel at customer's presentation

Marketing:

- Official iGrafx Gold Business Partner Certification
- Marketing exhibitions: Texts, Product logo, graphical material as well as customer related case studies and success stories
- Short company profiles incl. Logo on the iGrafx webpage
- Use of the iGrafx Logo and the iGrafx Gold Business Partner Logo
- Editorial space in the iGrafx e-newsletter: Report about solutions and case studies
- Invitation for iGrafx customer events, Offering of corporate customer events

iGrafx Platinum Solution Partner

Partner conditions:

- Participation at an iGrafx Special-Partner training with costs (Contents: Positioning of iGrafx, familiarisation with the iGrafx Product- Suite and the iGrafx solutions as well as product training iGrafx FlowCharter, Process, Process for Six Sigma and Process Central)
- Links to the relevant iGrafx website (www.igrafx.de or www.igrafx.co.uk)
- Contractual agreement
- Specialisation in the BPM sector - 1 nominated BPM person to support you
- Offering an own iGrafx solution for a certain task
- Preperation of a sales- and marketing-plan with target

Sales & Support:

- 2 days technical support
- Free telephone product support
- Pre-sales support as well as after-sales support
- Corporate representation with your customers
- Support of the iGrafx Account Management team
- Assistance with referees and qualified personnel at customer's presentation

Marketing:

- Official iGrafx Platinum Solution Partner Certification
- Marketing exhibitions: Texts, Product logo, graphical material as well as customer related case studies and success stories
- Invitation to iGrafx customer events, Offering of corporate customer events
- Use of the iGrafx Logo and the iGrafx Platinum Solution Partner Logo
- Editorial space in the iGrafx e-newsletter: Report about solutions and case studies
- Cooperation at the creation of case studies and publication via different channels



Description	iGraf [®] BUSINESS PARTNER	iGraf [®] SILVER BUSINESS PARTNER	iGraf [®] GOLD BUSINESS PARTNER	iGraf [®] PLATINUM SOLUTION PARTNER
Standard Software Consulting	✗	✗	✗	✗
Solution and Consulting Services (Lean Management, BPM, Quality Management as well as Certification.	□	✗	✗	✗
Consulting on BPM, Compliance, Risk Management Enterprise Architecture, Sarbanes Oxley, Six Sigma	□	□	✗	✗
Configuration of a bespoke solution based on iGraf [®]	□	□	□	✗

Further Information

For further information visit: <http://www.igraf[®].de> or <http://www.igraf[®].co.uk>

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